

HEALTHCARE INNOVATIONS CONFERENCE

New Technologies in Healthcare

Nov. 14, 2018 | Rochester Riverside Hotel

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Update on the State of Healthcare in New York



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Chief Medical & Health Systems Innovation Officer

Healthcare Association of NYS (HANYYS)

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Policy and Advocacy Update

Pandion Healthcare Innovations Conference

Bea Grause, President, HANYS

November 14, 2018





Cristina Batt



Elyse Oveson



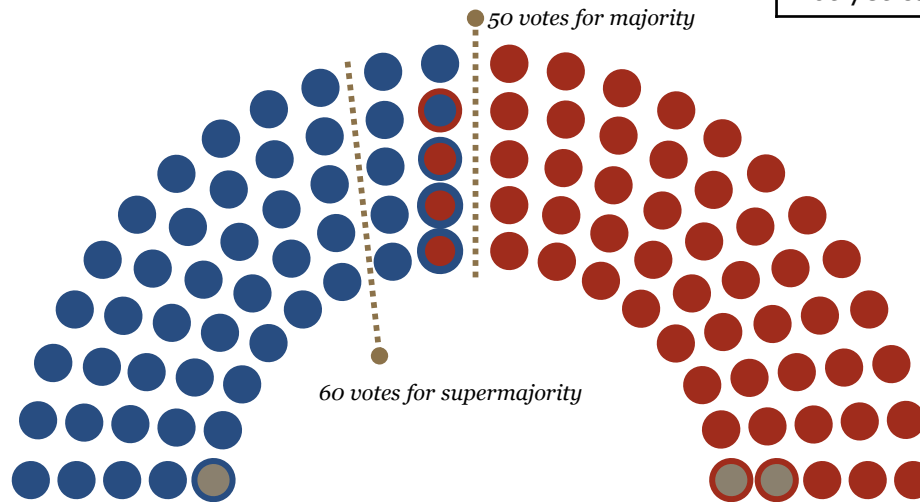


Composition of the 116th Congress: Senate

Partisan makeup of the Senate compared to the previous Congress

- Seats flipped R to D (Total: 1)
- Seats flipped D to R (Total: 3)
- Not yet called (color outline is incumbent's party)

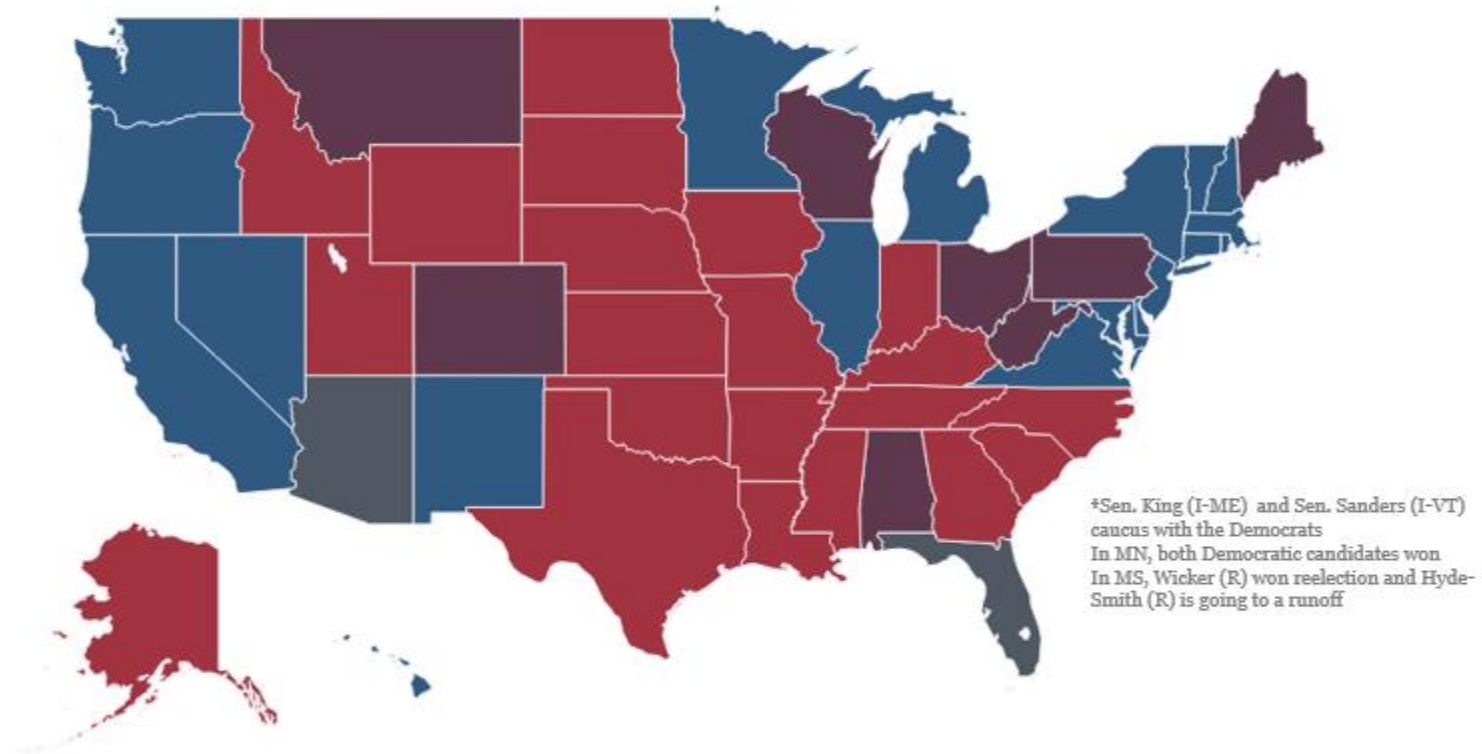
	115 th	116 th
Republican	51	51
Democrat	49	46
Not yet called	0	3



U.S. Senate Republicans Retain Majority

Composition of the 116th Senate map

■ 2 Democrats (19) ■ 2 Republicans (20) ■ 1 Democrat + 1 Republican (8) ■ Election not yet called (3)

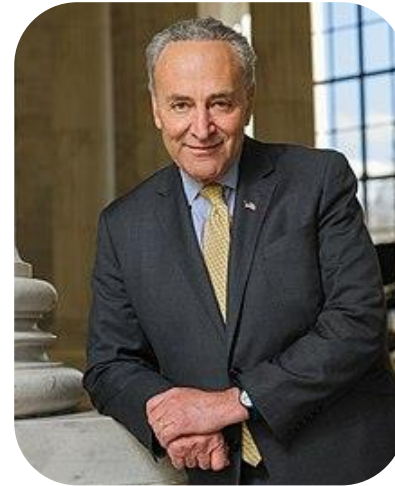


Source: National Journal

116th: Likely Senate Leaders



Mitch McConnell (R-KY)
Majority Leader

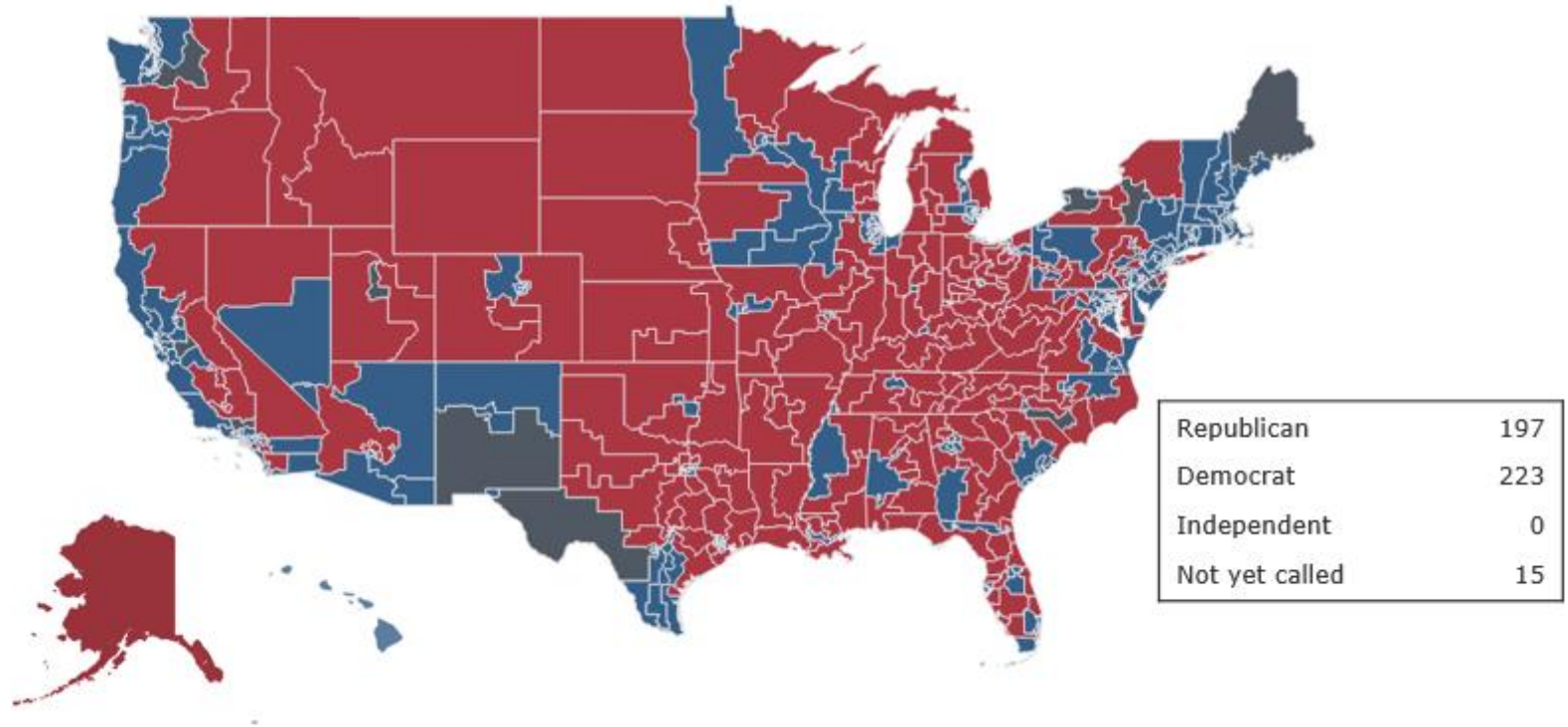


Chuck Schumer (D-NY)
Minority Leader

Democrats Take U.S. House

2018 U.S. House election results map

■ Republican won ■ Democrat won ■ Election not yet called

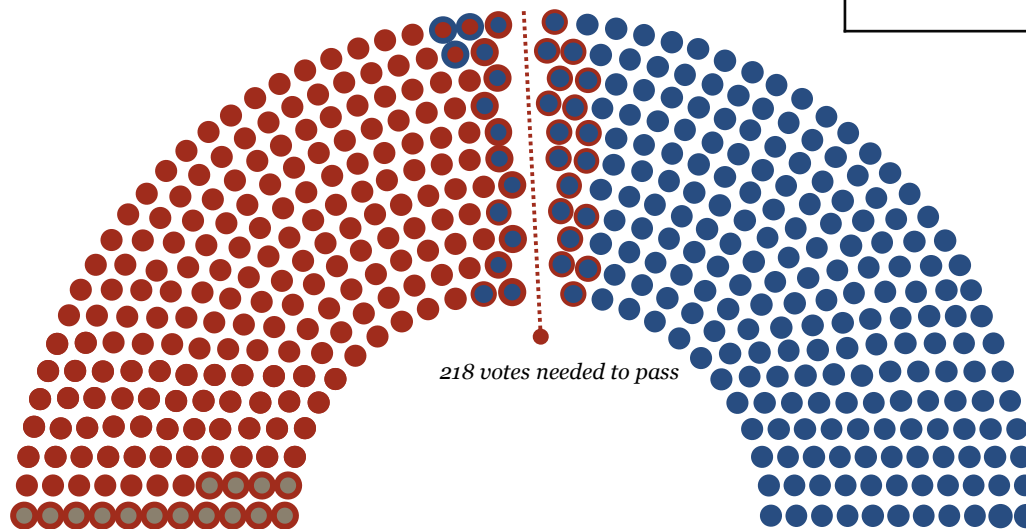


Composition of the 116th Congress: House

Partisan makeup of the House compared to the previous Congress

- Seats flipped R to D (Total: 31)
- Seats flipped D to R (Total: 3)
- Not yet called (color outline is incumbent's party)

	115 th	116 th
Republican	235	197
Democrat	193	223
Not yet called (vacant)	7	15



116th: Likely House Leaders



Nancy Pelosi (D-CA)
Current Minority Leader, Likely
Speaker of the House



Kevin McCarthy (R-CA)
Current Majority Leader,
Likely Minority Leader

NY Delegation Members on Key Committees

House Energy & Commerce Committee



Eliot Engel
(D-Bronx)



Paul Tonko
(D-Amsterdam)



Yvette Clarke
(D-Brooklyn)

House Ways & Means Committee



Brian Higgins
(D-Buffalo)

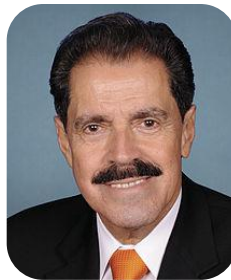


Tom Reed
(R-Corning)

House Appropriations Committee



Nita Lowey
(D-Harrison)



Jose Serrano
(D-Bronx)



Grace Meng
(D-Queens)

NY Delegation: Rising Stars



Hakeem Jeffries
(D-Brooklyn)
Caucus Chair Candidate



Elise Stefanik
(R-Willsboro)
Possible GOP Leadership Role



Sean Patrick Maloney
(D-Cold Spring)
DCCC Chair Candidate



Alexandria Ocasio-Cortez
(D-Queens)
Populist Voice

2019 Federal Advocacy Priorities

Mitigate Medicaid DSH Cuts

Fight Site-Neutral Reductions

Reverse 340B Drug Pricing Program Cuts

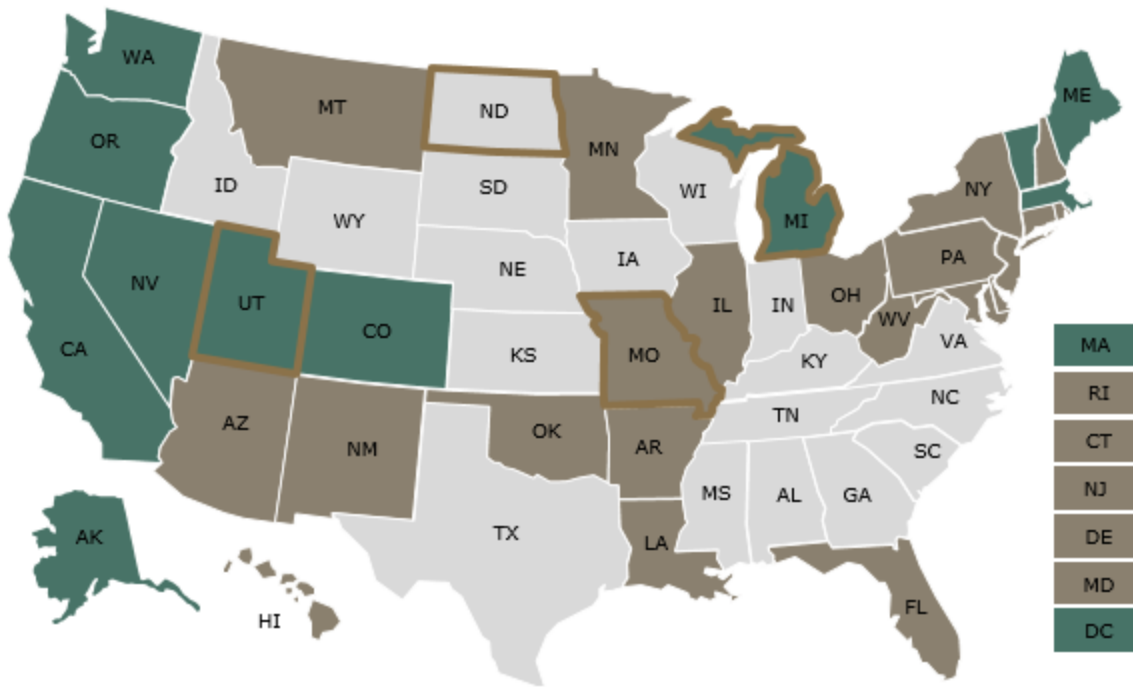
Protect GME Funding

Preserve Small and Rural Hospital Payments

Missouri and Utah Legalized Medical Marijuana; Michigan Legalized Recreational Marijuana, but North Dakota Voted it Down

Marijuana ballot initiatives by state

■ Recreational and medical use ■ Medical use ■ No legality



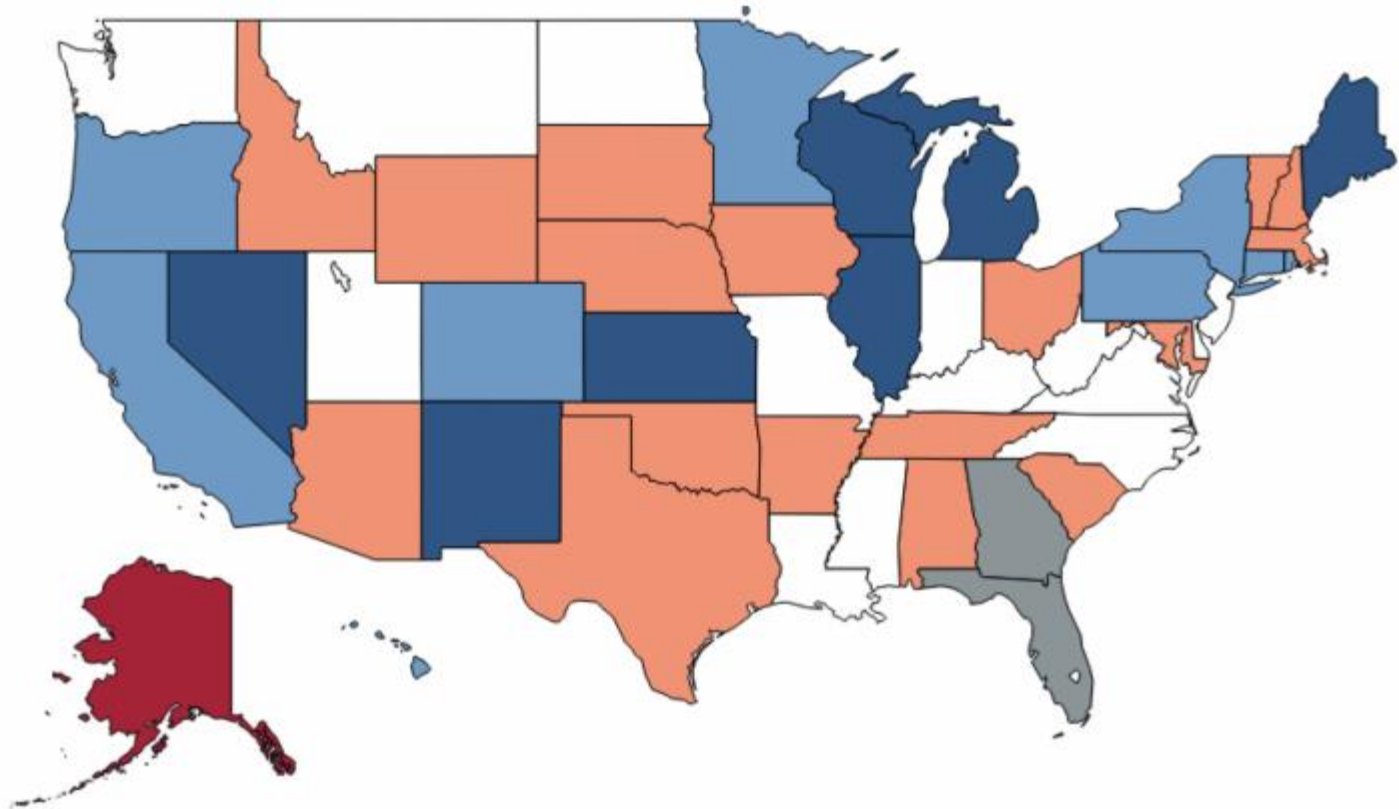
State	Ballot Measure	Result
MI	Recreational	Pass
ND	Recreational	Fail
MO	Medical	Pass
UT	Medical	Pass

Source: National Journal

Dems Flipped 7 Governor Seats

Change of governor seats after the 2018 midterms

■ Democratic gain (7) ■ Democratic hold (9) ■ Republican gain (1) ■ Republican hold (17)
■ Election not yet called (2)



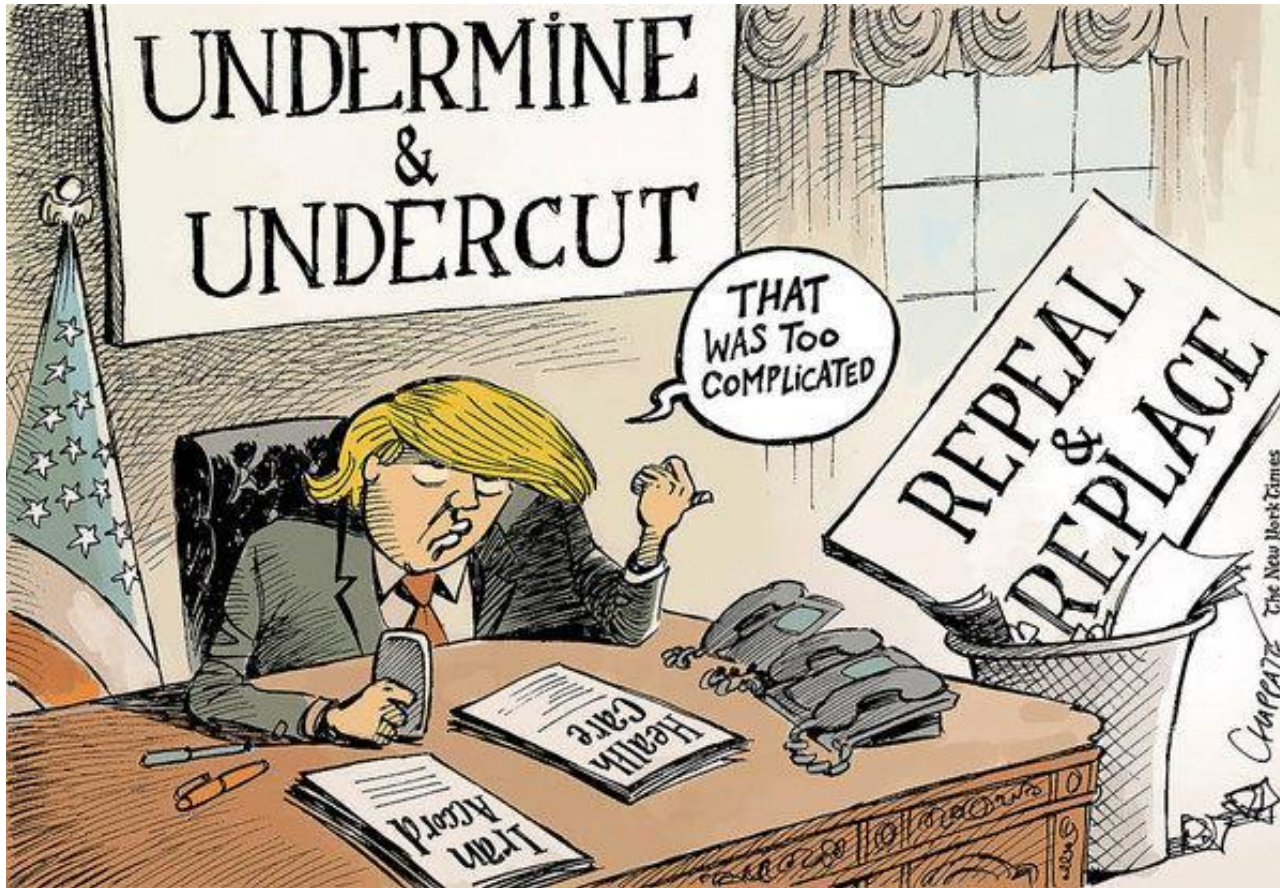
Source: National Journal



The Extremes on the Spectrum: Free Market vs. Single Payer



Free Market



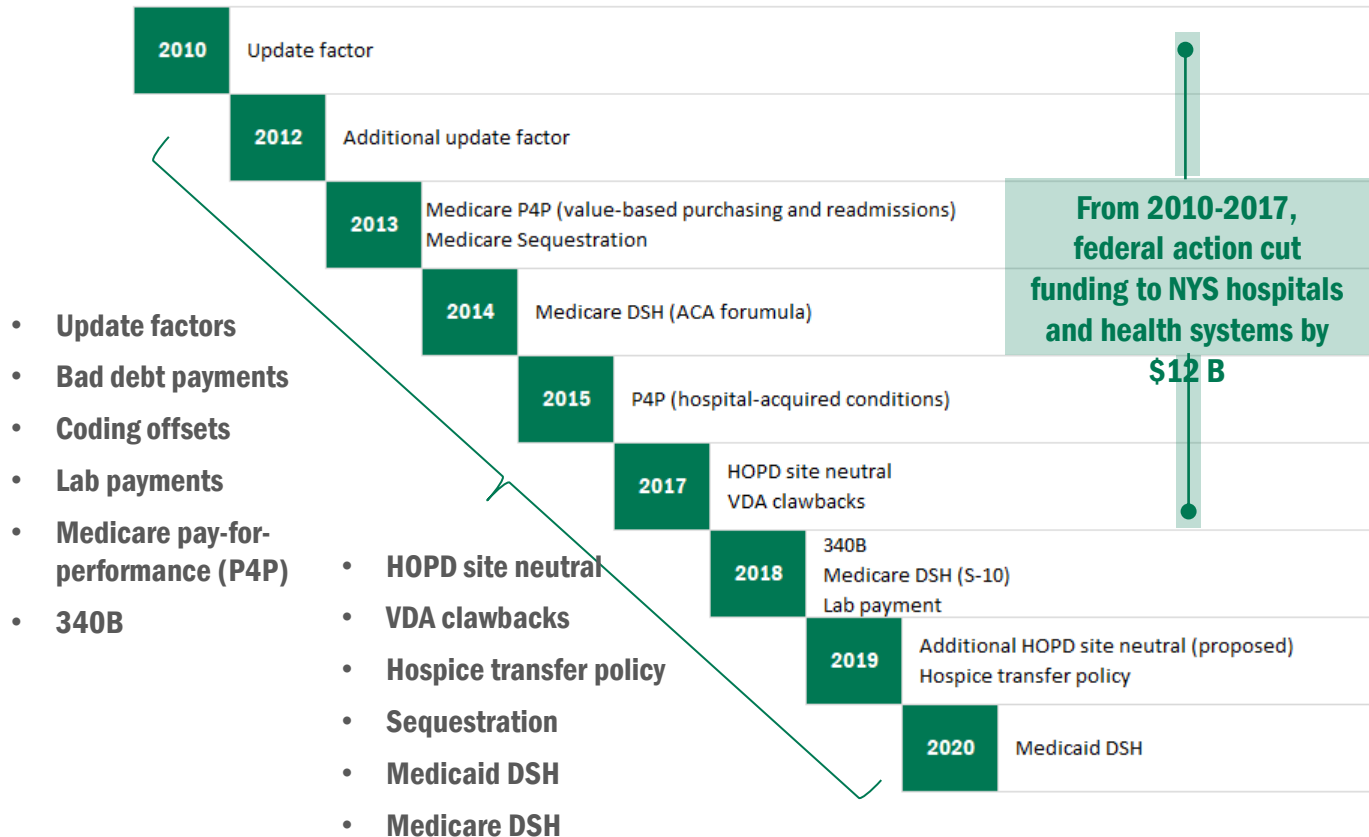
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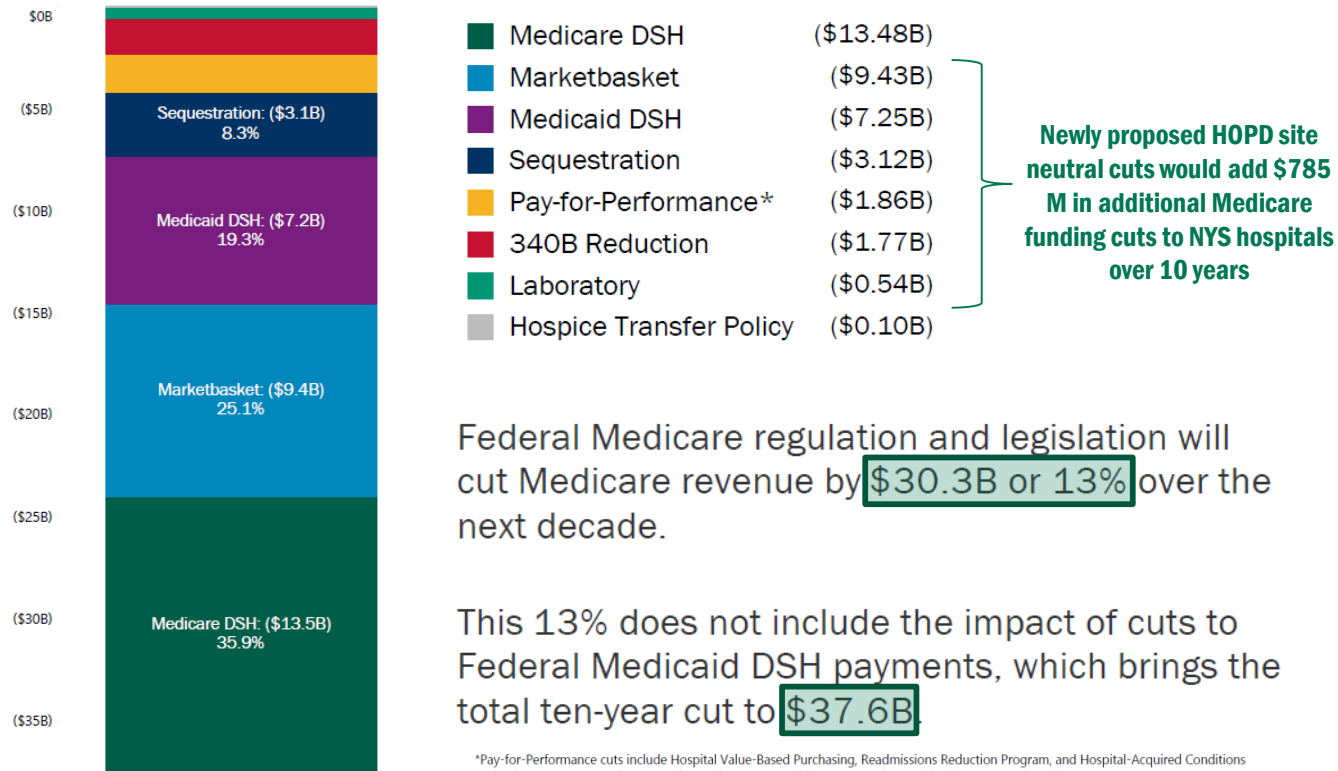
Repair the ACA?



Array and Start Date of Federal Cuts



Impact of Enacted Federal Cuts on NYS Hospitals and Health Systems (2018-2027)



Federal Medicare regulation and legislation will cut Medicare revenue by **\$30.3B or 13%** over the next decade.

This 13% does not include the impact of cuts to Federal Medicaid DSH payments, which brings the total ten-year cut to **\$37.6B**

*Pay-for-Performance cuts include Hospital Value-Based Purchasing, Readmissions Reduction Program, and Hospital-Acquired Conditions Reduction Program. VBP impacts reflect only cuts to provider payments (no positive impacts are shown).

Other Medicare Funding At Risk

Concepts and ideas from Congress, CBO, President's budget, and others put additional Medicare funds at risk

Type of Cut	10-Year Impact to NYS
GME national pool	- \$4 B
CAHs @ 100% of costs instead of 101% (IP, OP and swing beds)	- \$13 M
Elimination of CAH status	- \$520 M
IRF site-neutral	- \$135 M
Medicare DSH	- \$250 M
Bad debt	- \$340 M
340B user fees	- \$3 M

Special Funding, Adjustments, and Programs that Support Service-Based Revenues

State

- Distressed hospital funding
- Capital funding
- Hospital quality pool
- Enhanced safety net
- Vital Access Provider funding
- Essential Community Provider status
- DASNY funding pool
- Doctors Across NY funding
- PCMH/APC funding
- Health Home funding
- Academic hospital funding pool
- CAH funding
- SCH add-on
- UPL payments
- DSRIP funds

Federal

- Low-Volume hospital adjustment
- SCH special status
- CAH special status
- MDH special status
- Volume Decrease Adjustment
- NIH funding
- HRSA workforce programs
- RRC status

State & Federal

- 340B program
- GME funding
- DSH funding



Jim Clancy



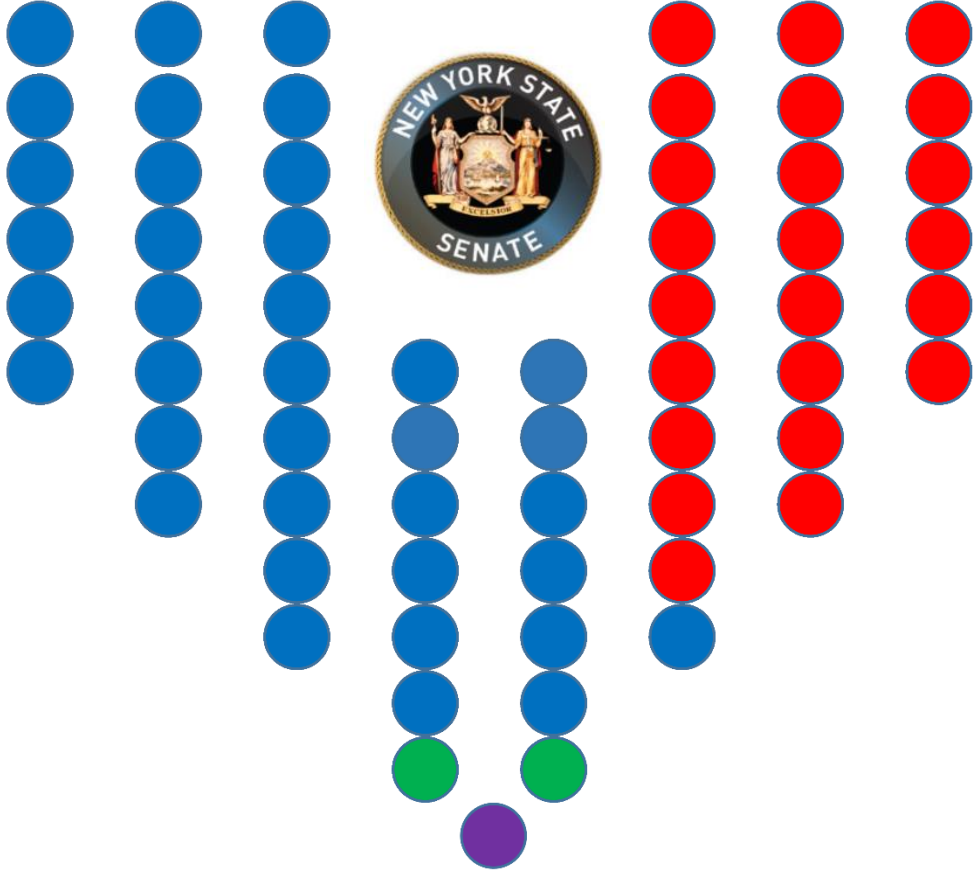
Amy Nickson



Kathryn Gordon



The State Senate



63

Seats

37

Traditional Democrats

23

Republicans

1

Simcha Felder

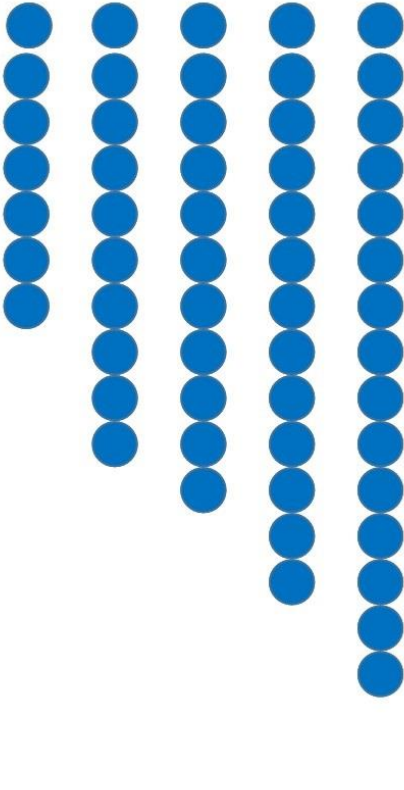
2

Undecided
(Dems leading)

The State Assembly

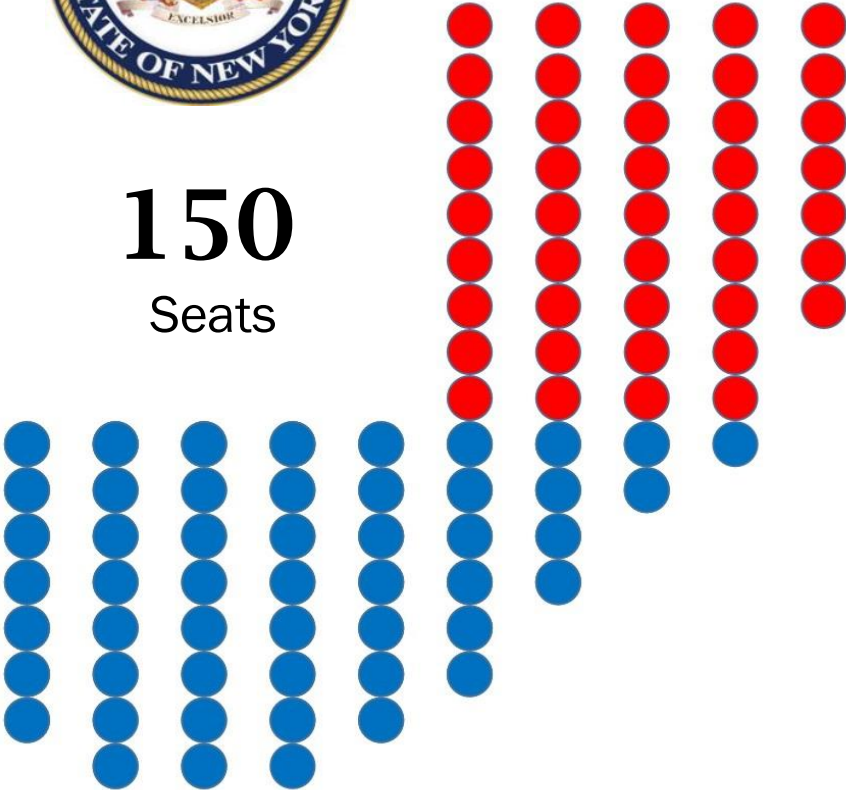
107

Democrats



43

Republicans



150

Seats

2019 Senate: Likely Leaders



NYS Senate Majority
Leader
Andrea Stewart-
Cousins
(current Dem. Conf.
Leader)



Republican Conf. Leader
John J. Flanagan
(current Majority Leader)

Leadership posts will be formally decided in January 2019.

2019 Assembly: Likely Leaders



NYS Assembly
Speaker
Carl E. Heastie



NYS Assembly
Minority Leader
Brian M. Kolb

Leadership posts will be formally decided in January 2019.

2019 Senate: Likely Committee Chairs



Health Committee Chair
Gustavo Rivera



Insurance Committee Chair
Neil D. Breslin



Finance Committee Chair
Liz Krueger

Leadership posts will be formally decided in January 2019.

2019 Assembly: Current Committee Chairs



Health Committee Chair
Richard N. Gottfried



Insurance Committee
Chair
Kevin A. Cahill



Ways & Means
Committee Chair
Helene Weinstein

Leadership posts will be formally decided in January 2019.

2019 State Advocacy Priorities

Ensure supportive funding for hospitals and health systems

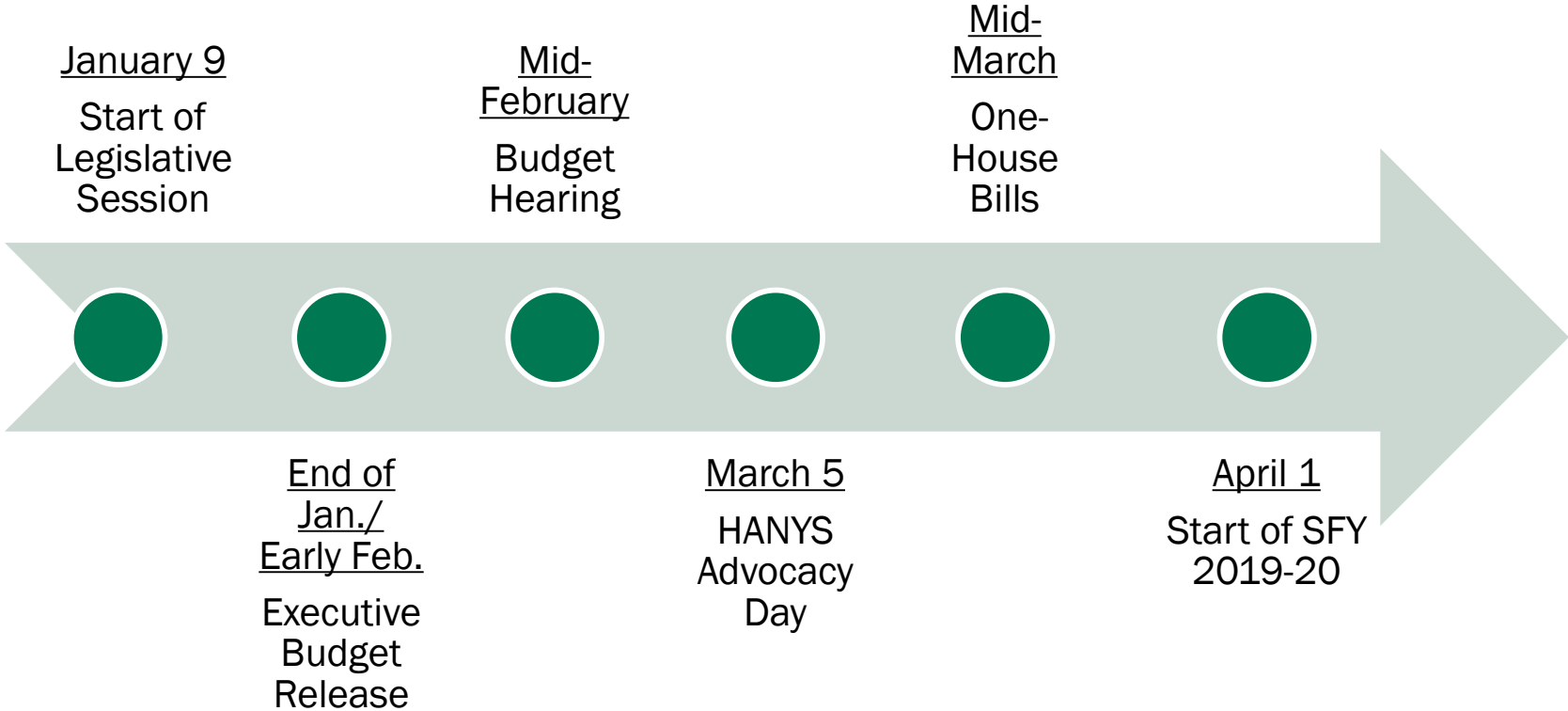
Oppose government-mandated nurse staffing ratios

Promote administrative simplification in provider/payer transactions

Promote workforce flexibility

Reduce regulatory burdens

2019 Anticipated State Budget Timeframe



NYS Single Payer



Steps to Improve the System

- Cover the remaining 5%
- Keep the coverage and access we've achieved
- Stay focused on quality and patient safety
- Work to improve care delivery and outcomes
- Commercial payers: reduce administrative waste and complexity
- Support today's and tomorrow's caregivers

Mandatory Staffing Ratios



Facts About Ratios

- One size does not fit all.
- Research has *not* demonstrated a direct link between staffing ratios and quality of care.
- Safeguards already exist.
- Mandated staffing ratios would cost New York's hospitals and nursing homes close to \$3 billion annually.



Thank you.

The Statewide Voice for New York's Hospitals and Health Systems

